



**Ray Lane, Managing Partner,
GreatPoint Ventures, USA**

Ray Lane is an American business executive specializing in technology innovation in data science, machine learning, foodtech and information strategies. Mr. Lane is best known for a "go to market" overhaul of Oracle Corporation in the 1990s, which led to a ten-fold increase in revenues and a 65X increase in market valuation. He is cited as being the catalyst for Oracle turnaround in the 1990s, establishing the platform for Oracle's remarkable growth since then.

Mr. Lane is currently a Managing partner at GreatPoint Ventures, a firm he co-founded. GPV invests in early-stage technology companies innovating in Enterprise Data Strategies, Personal Wellness and Digital Health. He is also a partner emeritus at Kleiner Perkins, a venture capital firm in Silicon Valley where he was a Managing Partner for 14 years.

He has served as the chairman of the board of trustees at Carnegie Mellon University and led the institution's capital campaign to establish a Silicon Valley campus in 2002. He has also served as Chairman of the Hewlett Packard Corporation where he continues to serve on the board of HPE. Mr. Lane's philanthropic interests include work in higher education, the Special Olympics and cancer research.