

Session III Pitch 1

Trends in AgriTech Investing

***Greg Mellinger,
Chief Executive Officer and Founder
High Quest Partners, LCC***

Agri-Tech Investment activity has surged in recent years measured by the amount of capital, number and size of deals, funds dedicated to this investment strategy, and, arguably, its importance to the health and sustainability of the agricultural and food industries. Driving factors include labor constraints, increasing age of farmers, and high cost of seeds, fertilizers, pesticides, transportation, storage, and farmland. Finally, environmental and green-house gas concerns have grown and have spurred efforts to “do more with less” to benefit the environment which favors use and adoptions of technology and innovation. As a result there has been significant consolidation of farms in the world’s major production regions for economic and practical reasons; these larger scale operations cannot function and be managed without the use of Agri-Tech. Mr. Mellinger will present these trends and the amount of capital entering the sector by asset class with particular emphasis on Agri-Tech • DAIZ is a Japanese plant-based meat innovator. They develop and manufacture "Miracle Meat", advanced and innovative plant-based meat materials.